

# Solutions for Transformative Agreements

## Experience

- Thanks to our many years' experience of handling Transformative Agreements, HARRASSOWITZ is familiar with the industry requirements
- Historical package data, including holdings rights, maintained in perpetuity

## Publisher neutral

- HARRASSOWITZ is a proud distributor and partner of publishers maintaining a neutral position in the market
- HARRASSOWITZ works with over 80,000 publishers worldwide

## Flexible Invoicing

- Invoicing is done according to library specifications
- Separate invoicing for Read and Publish components

## Management Reports

- Package information including overall cost breakdown
- Complete bibliographic information for all package components
- Cost saving analysis for the Read and Publish parts

## Fokus

- Keep track of your Read & Publish, S2O and any other transformative agreement
- Comprehensive package tool including title-by-title breakdown and package comparison features
- View & download invoices

# HARRASSOWITZ

## Open Access Solutions



**HARRASSOWITZ supports libraries in the transition process from subscription-based reading to contractually-based Open Access publishing. With a suite of publisher neutral services we assist libraries with tracking, analyzing, and managing various models in this time of change.**

### **Article Processing Charges (APCs)**

Accelerated payment processing of APCs to publishers as well as fast, flexible invoicing according to library specifications.

### **Fokus**

Open Access titles and all processes for APCs, R&P or S2O can be tracked in real time via *Fokus*, the HARRASSOWITZ system for acquisition and management of scholarly resources.

### **Open Access Management Reports**

Our attention to detail, excellent record keeping and impeccable data keeping enable us to provide detailed Management Reports for Open Access Material.

### **Transformative Agreements**

HARRASSOWITZ can invoice Read and Publish components separately, allowing the library to better track allocations and maintain an overview of expenditures.

### **Targeted Mailings**

With our targeted mailings we make sure that our customers are informed about any new open access developments in regard to their subscribed titles.

### **Crowdfunding**

For many years HARRASSOWITZ has actively supported our partners like Knowledge Unlatched and individual publishers with their S2O and other crowdfunding initiatives.

We gladly provide our valued library customers with continued assistance in the ongoing transformation to Open Access in the academic world.

For more information, please contact your Regional Sales Manager or write to [service@harrassowitz.de](mailto:service@harrassowitz.de)

[www.harrassowitz.de](http://www.harrassowitz.de)

  
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